

## IDB's Procurement Policies and Procedures

# **Objectives**

- What is Procurement
- Principles of Procurement
- IDB Procurement Policies
- Procurement Methods & Processes
- Selected areas from Procurement Policies



# What is Procurement?

Procurement is the process of:

- 1. Identifying what is needed.
- 2. Determining who is the best person or organization to supply this need.
- 3. Ensuring what is needed is delivered based on the following criteria:
- Quality
- Quantity
- Time
- Source
- Service
- Price
  - Place



## **Principles of Procurement**

- Transparency
- Publicity
- Competition
- Due process
- Equality among eligible participants
- Economy
- Efficiency



#### **IDB's Procurement Policies**

- Policies for the selection and Contracting of Consultants Financed by the Inter-American Development Bank
  GN-2350-9
- Policies for the Procurement of Goods and Works Financed by the Inter-American Development Bank
  GN-2349-9

Accessed by; www.iadb.org



# **Thresholds**

INTER-AMERICAN DEVELOPMENT BANK						
COUNTRY	International Competitive Bidding Threshold*		((	National Competitive Bidding Range ** (Complex Works and non-common goods)		Consulting Services
	Works	Goods		Works	Goods	International Short List
BARBADOS	<u>&gt;</u> 3,000,000	≥150,000		150,000 – 3,000,000	50,000 - 150,000	<u>≥</u> 200,000



## **Procurement of Goods**

INTERNATIONAL COMPETITIVE BIDDING (ICB)		
LIMITED INTERNATIONAL BIDDING (LIB)		
NATIONAL COMPETITIVE BIDDING (NCB)		
LIMITED NATIONAL BIDDING (LNB)		
SHOPPING		

DIRECT CONTRACTING

BID SUBMITTED BY A QUALIFIED BIDDER, WHICH SUBSTANTIALLY RESPONDS TO ALL REQUIREMENTS ESTABLISHED IN THE BIDDING DOCUMENTS AND HAS BEEN EVALUATED AS THE LOWEST BID

WEIGHTING OF SPECIFIC BACKGROUND DATA

Minimum Time Allocations for Procurement: ICB / LIB / NCB – 10 weeks DC – 3 weeks



## **Procurement of Civil Works**

PROCUREMENT METHOD	SELECTION
INTERNATIONAL COMPETITIVE BIDDING (ICB) LIMITED INTERNATIONAL BIDDING (LIB) NATIONAL COMPETITIVE BIDDING (NCB) LIMITED NATIONAL BIDDING (LNB) SHOPPING	BID SUBMITTED BY A QUALIFIED BIDDER, WHICH SUBSTANTIALLY RESPONDS TO ALL REQUIREMENTS ESTABLISHED IN THE BIDDING DOCUMENTS AND HAS BEEN EVALUATED AS THE LOWEST BID
DIRECT CONTRACTING	WEIGHTING OF BACKGROUND DATA
FORCE ACCOUNT	GOVERNMENT-OWNED CONSTRUCTION FIRM, WITHOUT ADMINISTRATIVE/FINANCIAL AUTONOMY

Minimum Time Allocations for Procurement: ICB / – 10 weeks DC – 3 weeks



# Procurement of Services (Firms)

QUALITY- AND COST-BASED (QCBS)	WEIGHTING OF TECHNICAL PROPOSALS AND PRICE BIDS WITHOUT NEGOTIATION
QUALITY-BASED (QBS)	WEIGHTING OF QUALITY, WITHOUT PRICE CEILING, WITH NEGOTIATION
FIXED BUDGET (FBS)	WEIGHTING OF MINIMUM QUALITY AND CEILING PRICE, WITH NEGOTIATION
LEAST-COST (LCS)	WEIGHTING OF MINIMUM QUALITY AND LEAST PRICE, WITHOUT PRICE CEILING AND WITHOUT NEGOTIATION
BASED ON QUALIFICATIONS (CQS)	WEIGHTING OF QUALIFICATIONS, WITH NEGOTIATION
SINGLE-SOURCE (SSS)	WEIGHTING OF QUALIFICATIONS AND SPECIFIC BACKGROUND DATA, WITH NEGOTIATION

Minimum Time Allocations for Procurement:

QCBS – 12 weeks QBS / FBS – 10 weeks LCS – 8 weeks CQS – 8 weeks SSS – 3 weeks



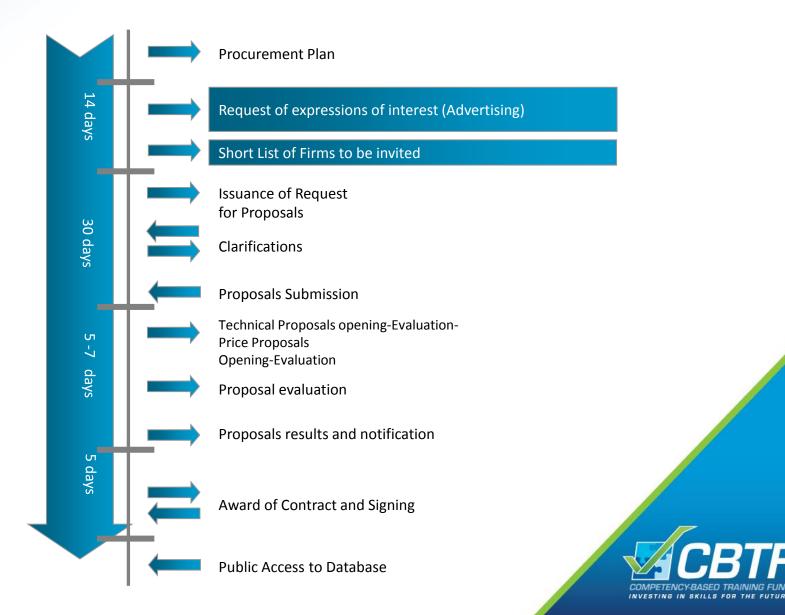
# Procurement of Services (Individuals)

SHORTLIST PUBLIC CALL FOR PROPOSALS	WEIGHTING OF QUALIFICATIONS AND SPECIFIC BACKGROUND, NO TECHNICAL PROPOSAL SUBMITTED, WITH NEGOTIATION		
SINGLE-SOURCE SELECTION	WEIGHTING OF QUALIFICATIONS AND SPECIFIC BACKGROUND DATA, NO TECHNICAL PROPOSAL SUBMITTED, WITH NEGOTIATION		

Minimum Time Allocations for Procurement NICQ / IICQ – 3 weeks SSS – 3 weeks



## **Procurement Process**



## **Selected Areas of the Policies**

- Conflicts of Interest
- Eligibility
- Prohibited Practices



# **Conflict of Interest**

Consulting firm that prepares or implements project is disqualified from also,

- Supplying Goods
- Constructing Works
- Supplying Services (does not apply to turnkey contracts)

resulting from or directly related to the firm's consulting services for such preparation or implementation.



# **Conflict of Interest (Cont'd)**

- Neither consultants (including their personnel and subconsultants) nor any of their affiliates shall be hired for any assignment that, by its nature, may be in conflict with another assignment of the consultants
- E.g. A firm consultants hired to prepare engineering designs for an infrastructure project shall not be engaged to prepare an independent environmental assessment for the same project.
- Relationship with Borrower's Staff Consultants that have a business or family relationship with a member of the borrower's staff should not be involved in any part of the procurement process.



# Eligibility

Nationality and Origin

Only firms and individuals from member countries can

- Receive payments from Bank funds
- Participate in Bank financed contracts

Only goods originating (mined, grown, produced, assembled) in member countries

Can be financed

(\*) Exception Goods labelled "made in the European Union"

